



Waste Management and Technical Services Framework Buyers Guide

Contract period:

1st July 2024 - 30th June 2028

FTS contract notice reference number:

2024/S 000-006938

Who Are PfH?

Procurement for Housing (“PfH”) is a purchasing consortium that is open to all UK Housing Associations, ALMOs, Local Authorities and other public bodies. PfH is a Contracting Authority under UK public procurement regulations. PfH are one of the largest goods and services consortia based in the UK with an annualised Spend Under Management (SuM) in excess of £0.4bn and 1,100 members of which over 650+ customers actively buy from us across a range of our products and services.

PfH delivers whole house services that encompass not just frameworks, but consultancy, technology and dynamic purchasing systems (DPS); all of which allow our members to achieve step-change improvements through a combined approach of delivering immediate cost savings at the same time as driving insightful long-term benefits.

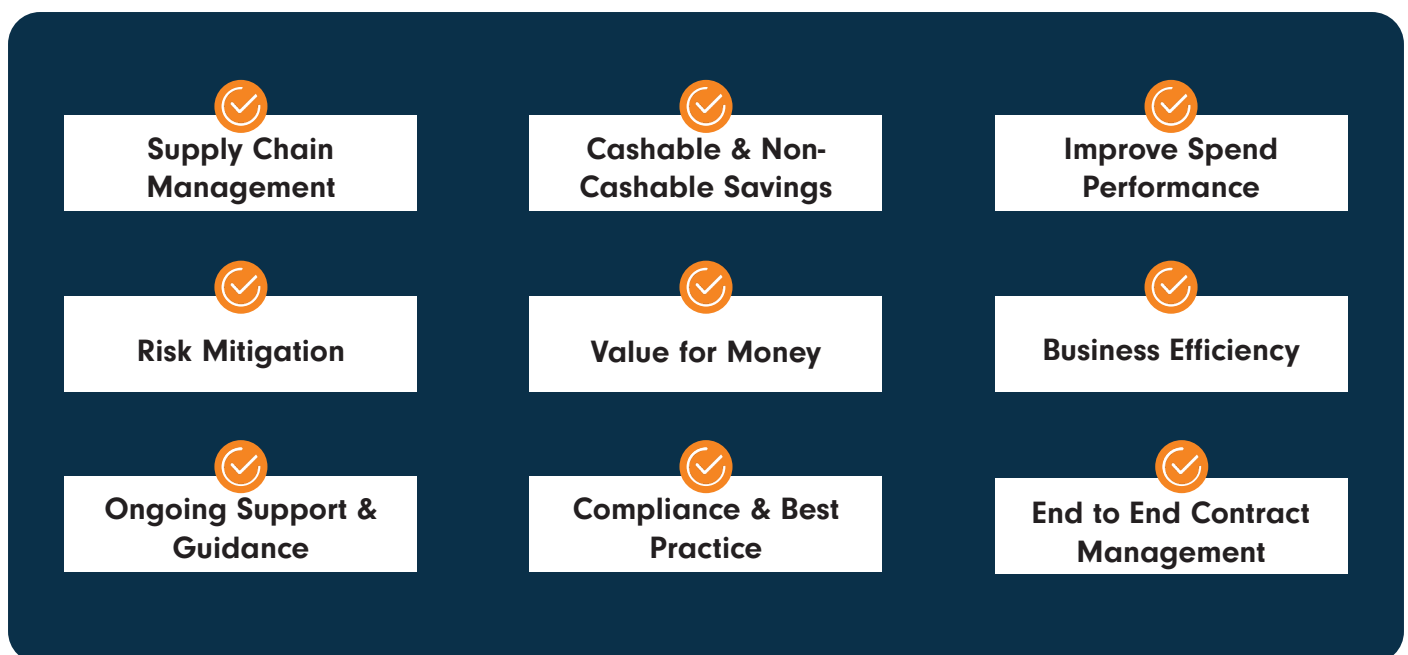
Who Can Use The Framework?

This framework is available for use nationally by any contracting authority within the United Kingdom, including but not limited to:

- PfH Members
- Registered Social Landlords
- Local Authorities
- Arm’s Length Management Organisations
- Emergency Services
- Universities & Further Education Establishments
- Registered Charities
- Subsidiaries of the above

Full details are available [here](#).

Why Use PfH?



Start date: **1st July 2024**

Expiry date: **30th June 2028**

Duration: **48 months**

Main CPV Code: **90500000 - Refuse and waste related services**

Estimated total value excluding VAT: **£1,000,000,000**

Procurement Procedure: **Open Procedure**

Price / Quality Split: **40 % Quality / 60% Price**

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Pre-Market Engagement & Strategy

PfH's pre-tender market engagement with members and suppliers revealed two key needs:

• **Managed Service Provider for Waste Management:** The sector's fragmented services and complex licensing create a high number of supply chain partners, leading to decentralised reporting and compliance issues. A managed service provider would streamline these processes.

• **Enhanced Carbon Impact Tracking:** There's a strong demand for better tracking and calculation of carbon impact to support net zero strategies. Improved transparency in waste tonnage and disposal methods is crucial for identifying and driving key improvements.

These insights ensure the framework aligns with future requirements while bolstering supply chain capacity and capability.

What's Covered?

PfH's national Waste Management Framework offers a broad supply base for collection and disposal, enhanced by central supply chain management, auditable reporting, and technical advice.

Services include:

- Collection and disposal for all waste streams in housing, construction, education, defense, and highways
- Reactive, planned, and fixed site services
- Direct tipping, kerbside/wait-and-load, and site clearance, including fly-tipping removal
- Bulky waste collection including Persistent Organic Pollutants (POPs), hazardous waste, and Waste from Electrical and Electronic Equipment (WEEE) management
- Robust subcontractor management
- Management information, waste reporting, and compliance documentation as per Environment Agency guidelines
- Technical and compliance services for environmental, economic, operational, and compliance improvements
- Waste management information supporting waste reduction and operational improvements

Lot Structure

The framework has been procured under a single lot - Total Waste Management & Technical Services (Lot 1) to appoint providers capable of supplying and managing services nationally.

Lot 1 is split into 17 regional sub-lots, as listed below, to support localised pricing and supply.

Lot No.	Region	Region Name
1	A	National
1	B	North West England
1	C	North East England
1	D	Yorkshire & The Humber
1	E	Cumbria
1	F	East Midlands
1	G	West Midlands
1	H	East of England
1	I	Inner London
1	J	Outer London
1	K	South East England
1	L	South West England
1	M	North Wales
1	N	South Wales
1	O	Northern Ireland
1	P	East Scotland
1	Q	West Scotland

Suppliers

Rank	Sub-Lots/ Regions	Suppliers
1	A-Q	Reconomy UK Ltd
2	A-Q	Acumen Waste Services Ltd

Tender & Evaluation Process

The qualitative evaluation of the framework addressed key criteria, including:

- Account Management
- Contract Mobilisation and Management
- Ordering Procedures & Helpdesk Facility
- Management Information & Reporting
- Service Resilience, Regulation & Legislative Conformance
- Service Models & Innovative Solutions
- Social & Environmental Impact, Net Zero – Carbon Accounting and Business Impact

All tender documents were advertised via the Find a Tender service (FTS) on 05th March 2024. PfH received interest from 21 suppliers, resulting in 2 submissions, both suppliers were awarded a place on the framework.

Benefits & Value Delivered

- Service provision which ensures compliance with all relevant waste legislation and regulatory requirements
- Digital platforms holding, auditable reporting and compliance documentation
- Bespoke service solutions to suit member operating models
- Commercial gains through competitive pricing and service maximisation support

Social Value

This framework accrues a rebate specifically allocated to social value initiatives and charitable donations which are selected annually by PfH. Those charitable donations will be used to generate impact within our society in recognition of the work we undertake within sector to improve the lives of those within our community.

How We Manage Your Contract

Our team is on hand to support you throughout the procurement process either acting as an extension of your internal procurement process or as a fully outsourced solution dependent upon your requirements; providing hands on category expertise and support to aid the delivery of an optimal contract environment. We will manage the tender process with you right through to contract award to ensure you get the most competitive pricing and best service delivery from our suppliers based on your specific needs. Our bespoke platforms and data rich environment enables us to interrogate contracts to give you the tools to drive value through the life of the agreement and tackle non-compliance.

How to access the framework



Step 1

Contact PfH to discuss the framework and your requirements



Step 2

Establish whether the framework is suitable for your specific requirements



Step 3

Find out if you are already a Member of PfH. If not, complete a Membership form (visit www.pfh.co.uk) and return as instructed in the form



Step 4

Once a Member, PfH will provide further information on the two procurement options available: direct award and mini-competition

Direct Award

Member provides detailed scope of works to eligible supplier

Supplier issues proposal to Member

If Member is satisfied with proposal, proceed with call-off process

Contract award

Mini-competition

PfH offer template call-off documentation, and specification assistance if required

Tender is issued to all suppliers

Tender evaluation process - PfH can offer support and assistance where needed

Contract award

Complementary Products & Services



Material Supply and Associated Services

The Waste Management Framework can be used to ensure that all waste produced is compliantly disposed of and auditable for your Direct Labour Organisation and can be partnered with supply of materials through PfH under the [Materials Supply and Associated Services Framework](#). Your sub-contractors can also be directed to the Framework to provide members with complete oversight of waste produced for environmental and commercial reporting purposes.



Capital Works DPS

Should managed services not be the route for you, you can also procure Waste Services through Lot 11 of our [Capital Works DPS](#).

We're Here To Help...

Procurement for Housing (PfH) provides a range of procurement, consultancy and technological solutions to Social Housing Providers and Local Authorities across the UK. Our purpose is to have a positive impact on people's lives, and we aim to do this by focusing on the needs of our members, helping them overcome challenges, enhance performance and improve service delivery. Our team work tirelessly to deliver high-quality innovative solutions and strive to deliver added value at every opportunity.

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