



pfh Value delivered

Decarbonisation & Retrofit Framework



Value delivered

Decarbonisation & Retrofit Framework

Framework term:

1 November 23 - 31 October 27

Procurement procedure:

Open procedure

Duration:

48 months (4 years)

Price / quality split:

30% price / 70% quality

Total lots:

14

FTS Contract Notice:

2023/S 000-008054

Inside our framework

This framework provides a procurement route for all works and services associated with decarbonisation and retrofit for both domestic and commercial properties. The framework provides a compliant framework route whilst displaying value for money, access to funding, consultancy and access to a range of contractors with both national and regional coverage.

Who can access this framework

This framework is available for use nationally by any contracting authority within the United Kingdom.

How we manage your contract

Our team is on hand to support you throughout the procurement process either acting as an extension of your internal procurement process or as a fully outsourced solution dependent upon your requirements, providing hands-on category expertise and support to aid the delivery of an optimal contract environment.

We will manage the tender process with you right through to contract award to ensure you get the most competitive pricing and best service delivery from our suppliers based on your specific needs.

Our bespoke platform and data rich environment enable us to interrogate contracts to give you tools to drive value through the life of the agreement, tackle non-compliance, undertake trend analysis and standardise product ranges to improve the bottom line.

Why use this framework



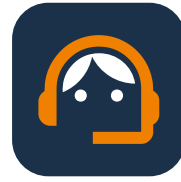
Access to compliant route to market for a wide range of decarbonisation and retrofit measures



End to end service offering for retrofit works



Access to a wide range of funding



A wide range of consultancy services within category



Value for money and contract management



Access to competitive framework rates through SORs and bespoke pricing schedules



Access to new technologies within the decarbonisation sector

The framework tender and evaluation process

Decarbonisation and Retrofit is a new framework which is the result of an extensive pretender engagement exercise carried out to ensure that it is aligned as closely as possible with our members requirements, this was paired with the four years of data gathered through the previous iteration of the framework. The exercise was to gather information such as; current challenges the PfH members faced, demand for works and services and what category insight was required.

From the engagement activity and information gathered, along with market analysis, it was agreed that the new framework needed to provide a solid and rounded offer to PfH members that cover cradle to grave services and works within the category both at a regional and national level. The decision to deliver the framework on both a national and regional level was to afford SMEs to tender for the framework.

During the pre-tender engagement activity, we identified that qualitative aspects of the end-to-end service/works delivery process by contractors was of the utmost

importance to our members. We therefore decided to tender all lots on a 70% quality and 30% price weighing split.

The quality aspect of the tender included questions targeting service delivery and engagement, health and safety, resources and subcontracting, customer service facilities, management information and reporting and in house skills and expertise. The commercial aspect for each lot was assessed using a combination of bespoke schedules of rates and adjustments to the NHF schedules of rates v7.2 (Planned and Retrofit) allowing for a simple yet extensive range of pricing to be captured.

During the tender process, we received 243 expressions of interest, resulting in 101 final submissions. With 49 suppliers being awarded across the 14 lots providing comprehensive national and regional coverage. Finally, as with all frameworks in England and Wales, the documents were advertised in the Official Journal of the European Union as an open procedure. The contract notice was issued on 20th March 2023.

The lot structure

Lot 1 **Solar PV**

The supply and installation of Solar PV and associated works.

Lot 2 **Air Source Heat Pumps**

The supply and installation of Air Source Heat Pumps and associated works.

Lot 3 **Ground Source Heat Pumps**

The supply and installation of Ground Source Heat Pumps and associated works.

Lot 4 **Insulation**

The supply and installation of all insulation and associated works.

Lot 5 **EV Charge Points**

The supply and installation of EV Charge Points and associated works and services.

Lot 6 **Metering and Billing**

Metering and Billing Services.

Lot 7 **Triple Glazing**

The supply and installation of triple glazed windows and doors and associated works.

Lot 8 **Retrofit Works**

The supply and installation of all government recognised energy efficiency and decarbonisation measures and associated works and services.

Lot 9 **Full-Service Solution (Retrofit Works)**

Full end to end turn key solution for retrofit works. This includes, EPCs, data modelling, funding applications, project management, delivery of retrofit works and reporting.

Lot 10 Funding

The full service provision for funding applications, funding advice and associated services.

Lot 11 Asset Management and Surveying

The full-service provision for asset management and surveying, including but not limited to architectural, engineering and surveying services, building surveying services, and project management consultancy services

Lot 12 Retrofit Services

The full service provision of retrofit services including but not limited to retrofit designers, coordinators and assessors.

Lot 13 Energy Bureau Services

The full service provision of Energy Bureau Services.

Lot 14 ECO Funding and Delivery

The full service provision of ECO funding supported with the delivery of the associated decarbonisation and retrofit works.

Lot 1 Suppliers - Solar PV

Rank	Region										
	North East	North West	Yorkshire & Humber	East Midlands	West Midlands	East of England	South East	South West	Wales	Northern Ireland	London
1	Bell Group	P Casey & Co Ltd	P Casey & Co Ltd	Bell Group	Bell Group	Bell Group	Bell Group	Bell Group	Bell Group	Blue Build	Bell Group
2	RPS Group	Bell Group	Bell Group	CLC Contractors Ltd	CLC Contractors Ltd	CLC Contractors Ltd	CLC Contractors Ltd	CLC Contractors Ltd	R M Williams	H A Mechanical Ltd	CLC Contractors Ltd
3	CLC Contractors Ltd	RPS Group	RPS Group	Next Energy Solutions	Next Energy Solutions	Liberty Group Investments Ltd	Liberty Group Investments Ltd	R M Williams	CLC Contractors Ltd	Bell Group	Liberty Group Investments Ltd
4	Next Energy Solutions	CLC Contractors Ltd	CLC Contractors Ltd	Liberty Group Investments Ltd	Liberty Group Investments Ltd	Easy Heat	Easy Heat	Liberty Group Investments Ltd	Next Energy Solutions	Easy Heat	Easy Heat
5		Next Energy Solutions	Next Energy Solutions								

Lot 2 Suppliers - Air Source Heat Pumps

Rank	Region										
	North East	North West	Yorkshire & Humber	East Midlands	West Midlands	East of England	South East	South West	Wales	Northern Ireland	London
1	RPS Group	P Casey & Co Ltd	P Casey & Co Ltd	British Gas t/a PH Jones	British Gas t/a PH Jones	British Gas t/a PH Jones	British Gas t/a PH Jones	R M Williams	R M Williams	H A Mechanical Ltd	British Gas t/a PH Jones
2	British Gas t/a PH Jones	RPS Group	RPS Group	Next Energy Solutions	Next Energy Solutions	Dodd Group	Dodd Group	British Gas t/a PH Jones	British Gas t/a PH Jones	Easy Heat	Liberty Group Investments Ltd
3	Next Energy Solutions	British Gas t/a PH Jones	British Gas t/a PH Jones		Dodd Group	Liberty Group Investments Ltd	Liberty Group Investments Ltd	Dodd Group	Next Energy Solutions	Alternative Heat Ltd	Axis Europe
4		Next Energy Solutions	Next Energy Solutions				Procast			CTS	

Lot 3 Suppliers - Ground Source Heat Pumps

Rank	Region										
	National										
1	RPS Group										
2	Procast Building Contractors										
3	Dodd Group										
4	Kensa Contracting Ltd										

Lot 4 Suppliers - Insulation

Rank	Region										
	North East	North West	Yorkshire & Humber	East Midlands	West Midlands	East of England	South East	South West	Wales	Northern Ireland	London
1	Next Energy Solutions	P Casey & Co Ltd	P Casey & Co Ltd	Next Energy Solutions	Next Energy Solutions	Axis Europe	Axis Europe	R M Williams	Next Energy Solutions	Bell Group	Axis Europe
2	CLC Contractors	Next Energy Solutions	Next Energy Solutions	Axis Europe	Axis Europe	CLC Contractors	CLC Contractors	CLC Contractors	R M Williams	Combined facilities management	CLC Contractors
3	Axis Europe	Axis Europe	Axis Europe	CLC Contractors	CLC Contractors	H LS McConnell	H LS McConnell	Axis Europe	CLC Contractors	Easy Heat	H LS McConnell
4	Liberty Group Investments Ltd	CLC Contractors	CLC Contractors	Bell Group	Bell Group	Lawtech Group	Lawtech Group	Lawtech Group	Liberty Group Investments Ltd	Blue Build	Lawtech Group
5				Easy Heat	Easy Heat						Saltash Enterprises Limited

Lot 5 Suppliers - EV Charging Points

Rank	Region
	National
1	Axis Europe Plc
2	Cardo (South) Limited
3	Procast Building Contractors
4	E ON Energy Solutions Limited
5	BES Group Electrical Limited
6	Easy Heat Systems Ltd

Lot 6 Suppliers - Metering and Billing

Rank	Region
	National
1	Vital Energi Utilities
2	Chameleon Digitization
3	Calisen
4	Atlas World

Lot 7 Suppliers - Triple Glazing

Rank	Region
	National
1	Bell Group
2	CLC Contractors
3	Solar Windows Ltd
4	Procast Building Contractors
5	Surefire Management Services

Lot 8 Suppliers - Retrofit Works

Rank	Region										
	North East	North West	Yorkshire & Humber	East Midlands	West Midlands	East of England	South East	South West	Wales	Northern Ireland	London
1	RPS Group	P Casey & Co Ltd	P Casey & Co Ltd	PiLON Ltd	PiLON Ltd	PiLON Ltd	PiLON Ltd	R M Williams	R M Williams	Bell Group	PiLON Ltd
2	Next Energy Solutions	RPS Group	RPS Group	Next Energy Solutions	Next Energy Solutions	Axis Europe	Axis Europe	Axis Europe	Next Energy Solutions	Ventro Ltd t/a LivGreen	Axis Europe
3	Axis Europe	Next Energy Solutions	Next Energy Solutions	Axis Europe	Axis Europe	CLC Contractors	The AD Construction Group	CLC Contractors	Bell Group	Combined facilities management	The AD Construction Group
4	Bell Group	Bell Group	Axis Europe	Bell Group	Bell Group	Bell Group	CLC Contractors	Bell Group	CLC Contractors		CLC Contractors
5	CLC Contractors	Axis Europe	Bell Group	CLC Contractors	CLC Contractors		Bell Group				Bell Group

Lot 9 Suppliers – Full-Service Solution (Retrofit Works)

Rank	Region										
	North East	North West	Yorkshire & Humber	East Midlands	West Midlands	East of England	South East	South West	Wales	Northern Ireland	London
1	Bell Group	P Casey & Co Ltd	P Casey & Co Ltd	Bell Group	Bell Group	Bell Group	Bell Group	Bell Group	R M Williams	Bell Group	Bell Group
2	Next Energy Solutions	Bell Group	Bell Group	Next Energy Solutions	Next Energy Solutions	CLC Contractors Ltd	CLC Contractors Ltd	R M Williams	Bell Group	Ventro Ltd t/a LivGreen	KBH Building Services Ltd
3	RPS Group	RPS Group	Next Energy Solutions	CLC Contractors Ltd	CLC Contractors Ltd	KBH Building Services Ltd	KBH Building Services Ltd	CLC Contractors Ltd	Next Energy Solutions	Combined facilities management	CLC Contractors Ltd
4	CLC Contractors Ltd	Next Energy Solutions	RPS Group	Ian Williams Ltd	Ventro Ltd t/a LivGreen	Ventro Ltd t/a LivGreen	Ventro Ltd t/a LivGreen	Ventro Ltd t/a LivGreen	CLC Contractors Ltd		Ventro Ltd t/a LivGreen
5		CLC Contractors Ltd	CLC Contractors Ltd								Ian Williams Ltd

Lot 10 Suppliers - Funding

Rank	Region
	National
1	Ridge and Partners LLP
2	AtkinsRéalis PPS Ltd t/a AtkinsRéalis
3	E ON Energy Solutions Limited
4	McBains Ltd
5	M Four

Lot 11 Suppliers - Asset Management

Rank	Region
	National
1	AtkinsRéalis PPS Ltd t/a AtkinsRéalis
2	Rapleys
3	Michael Dyson Associates Limited
4	Ridge and Partners LLP
5	Arcus Consulting LLP
6	Baily Garner LLP
7	Pennington Choices Ltd
8	MLCS3

Lot 12 Suppliers - Retrofit Services

Rank	Region
	National
1	Everwarm Limited
2	Ridge and Partners LLP
3	Procast Building Contractors
4	AtkinsRéalis PPS Ltd t/a AtkinsRéalis
5	Next Energy Solutions
6	Arcus Consulting LLP

Lot 13 Suppliers - Energy Bureau Services

Rank	Region
	National
1	Inspired Energy
2	Atlas World

Lot 14 Suppliers - Eco Funding and Works

Rank	Region
	National
1	Next Energy Solutions
2	Ventro Ltd t/a LivGreen
3	RPS Group
4	Bell Group

How to access the framework



Step 1

Contact us to discuss the framework and your requirements.



Step 2

Establish whether the framework is suitable for your specific requirements.

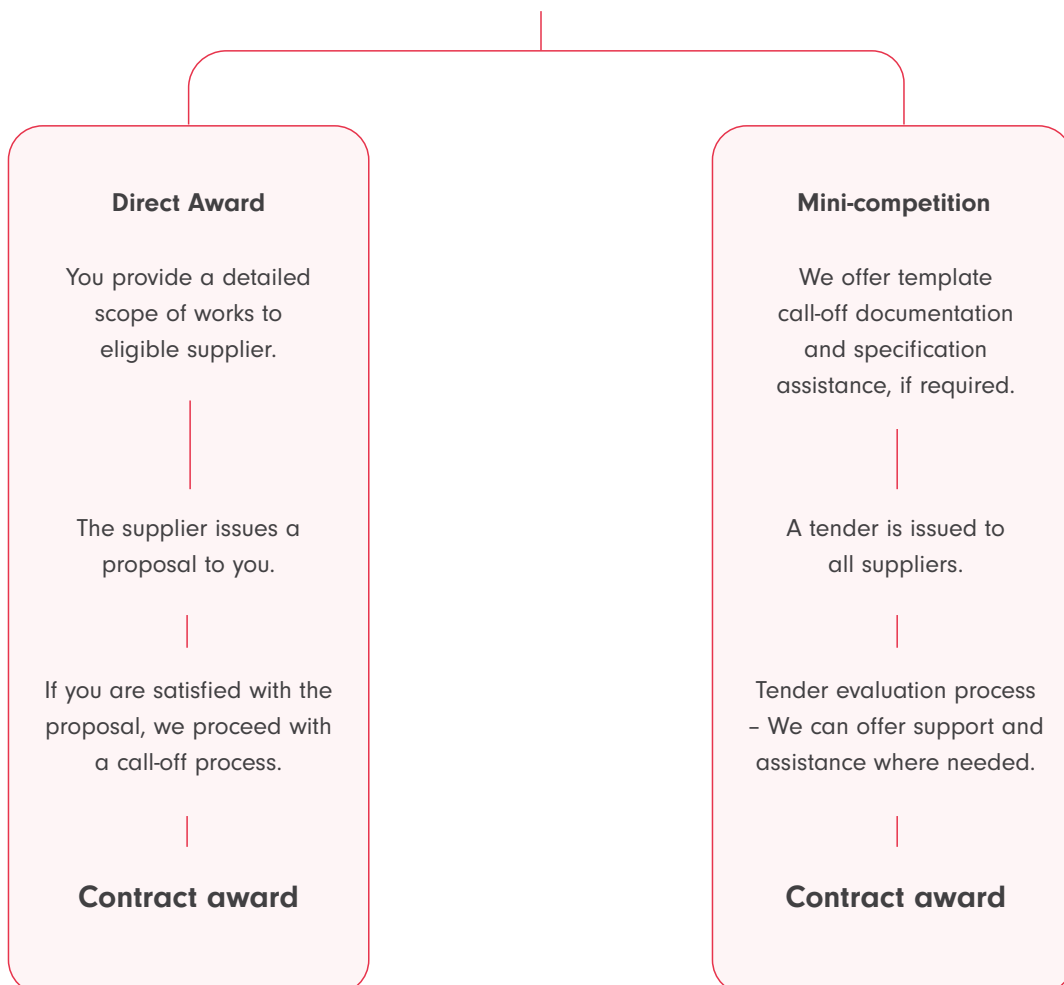


Step 3

If you're not one of our Members simply fill in your details [here](#).

Once you are a member

Once a Member, we will work with you to establish the best procurement options for you, either direct award or mini-competition.



Unlocking even more value!

Additional products and services to stretch your spend even further:



Consultancy Services

Our comprehensive range of Consultancy Services is designed to transform your procurement processes and drive value for your organisation. Our services include everything from Tender Management, Spend and Cost Insights, and Supply Chain Optimisation to Procurement Maturity Assessment, Toolkits and Training, as well as Procurement Reform Readiness Assessment. We tailor our approach to meet the unique needs of each customer, ensuring alignment with organisational objectives, improved operational efficiency, and enhanced value creation.



Capital Works DPS

Unlock business growth potential in your local economy and inject greater performance, pace, and control with our approach to procurement for Capital Works projects. This Dynamic Purchasing System (DPS) is a new approach to Capital Works contracting that increases the speed to market and maintains a competitive pool of suppliers. Fully compliant with the Public Contracts Regulations 2015, this DPS reduces procurement costs and leverages extensive procurement knowledge. Our service model offers complete assistance from solution design to contract management, with due diligence checks and supplier management. The DPS's flexibility allows new suppliers to join anytime, ensuring a competitive and varied supplier pool.



Asset Decarbonisation & Retrofit Solutions DPS

Our Dynamic Purchasing System (DPS) offers streamlined procurement for net zero goods, works, and services across the UK. Fully compliant with the Public Contracts Regulations 2015, it reduces costs and leverages extensive procurement knowledge. The DPS provides complete assistance from solution design to award, with due diligence checks and supplier management. Its flexibility allows new suppliers to join anytime, ensuring a competitive and varied supplier pool.



Quantum

A single platform that manages your spend and supplier relationships, providing control, transparency, and actionable insight to capture value through the lifetime of all your contracts. With PfH's innovative cloud-based Quantum technology, your finance, procurement, and operational teams can combat value leakage with enhanced transparency and visibility across your entire contracts. Together, we keep your organisation one step ahead.

Introducing Procurement for Housing

Procurement for Housing (PfH) is a premier purchasing consortium that welcomes all UK Housing Associations, ALMOs, Local Authorities, and other public bodies. As a Contracting Authority under the UK's public procurement regulations, PfH is one of the largest goods and services consortia in the UK, managing an impressive annual spend of over £0.4 billion and serving a robust membership of 1,100.

Our services include procurement consultancy, compliant solutions such as frameworks and Dynamic Purchasing Systems (DPS), and procurement technology and analytics through our Quantum platform.

Who we are



Years supporting social housing sector organisations



Framework and DPS solutions at your fingertips for quick, reliable, compliant, and cost-efficient procurement



Brilliant Members



A team of talented, experienced and qualified category-specific, procurement professionals, here for all your procurement needs; including expert advice and analysis



Access to a compliant pool of quality suppliers, ranging from national suppliers to local SMEs and social enterprises



Unmatched procurement technology platform, Quantum - your gateway to greater control, visibility, and insight



Why work with us

Working with PfH on your next project gives you access to the following benefits:

£26m Cost Savings

Keep the cost of completing your project within your budget with our procurement consultancy services and compliance solutions that give access to a ready pool of suppliers, manufacturers and contractors. We've made over £26m direct savings for our Members in 2023.

Great Value

Get the most from your budget with our advanced contract and spend management technology and rigorous and collaborative approach to finding suitable suppliers for your needs.

Improved Efficiency

No matter how complex your projects are, you can outsource your procurement and purchasing management needs to us, and we will ensure efficiency and quality of service.

Give Back: £1.8m Social Value

Support your mission to give back to the community through our compliance solutions that track social value. We have created £1.8m of tangible value that has positively impacted people's lives in 2023 alone.

Saved Time and Cost

Simplify your invoicing process and free up valuable time for more critical tasks. We have saved 20,000+ working days and £1.7m+ in administration costs by providing consolidated billing to our clients since 2019.

Rapid Results

Start work on your project without the long wait with our vetted network of suppliers, manufacturers and contractors, who are ready to meet your programme goals and are easily accessible via direct awards or mini competitions.

Peace of Mind

Skip the stress by staying compliant and maintaining industry safety standards with our expertise and pre-vetted suppliers.

What our clients say

“

Bespoke procurement advice

Their services extend beyond the ability to get quick and easy access to contractors. They offer procurement advice, peer review and many other benefits whilst meeting all procurement guidelines. I would recommend joining the framework, they will provide your business with bespoke procurement advice around your business needs.

Graham McDowall,

Project Manager,
Ng Homes

“

Quantum has been a great help

With regards the Data and Insight Portal, [Quartum], since we have had access to this tool it has been a great help in seeing the day-to-day accounts we run through PfH. It is particularly helpful to see where our spend is going and helps us with identifying products which we are using more direct with the member merchants and can look to move into our core stock.

Mark Davies,

Supply Chain Manager,
Incommunities

“

Excellent industry knowledge

The staff are incredibly responsive to requests and provide excellent industry wide over-sight and knowledge to enable us to make the right decisions, ensuring we are always providing a high quality, value for money service.

Steve Preston,

Head of Operations APS,
Leeds Federated Housing

“

Hands-on support

We always find them to be very helpful and knowledgeable and have lots of relevant frameworks for us to access. They are a very helpful resource; we find them to be very hands on and nothing is too much trouble.

Carmen Young,

Procurement Officer,
Bromsgrove District Council



How we can help

Procurement for Housing is a technology-enabled procurement partner for the social housing sector. We help manage spend, drive sustainable value, and improve operational efficiency, positively impacting people's lives.

We offer procurement consultancy, compliant solutions such as frameworks and Dynamic Purchasing Systems (DPS), and procurement technology and analytics through our Quantum platform.

Get in touch!



[01925 282 398](tel:01925282398)



info@pfh.co.uk



www.pfh.co.uk