

Start date

29.11.21

End date

28.11.26

FTS/OJEU reference number

2021/S 000-012011

contact

01925 737698

info@pfh.co.uk

www.pfh.co.uk



Vehicle Leasing and Associated Services

What's covered?

With our market leading vehicle experts, we are able to provide Members with a comprehensive range of low cost fleet solutions from vehicle lease and contract hire, vehicle racking & conversion and telematics.

Lot structure

Lot 1 - Vehicle Leasing

This lot includes the lease/contract hire of cars and commercial vehicles of up to 12.5 tonnes including electric, petrol, diesel, hybrid and hydrogen vehicles.

Lease/contract hire periods also include:

- Advise on vehicle specifications and recommendations
- Grant/funding options
- Road fund licence
- Delivery and collection
- Service and maintenance
- MOT
- Breakdown cover
- Insurance
- Traffic offence management

This allows end to end implementation of fully managed vehicle fleet solutions.

Lease periods vary from an expected minimum 2 year to a maximum of 5 years. However, you will be free to select the most appropriate lease period for your needs.

Lot 2 - Racking and Conversion

This lot includes the provision of computer aided drawings (CAD) design, manufacture, supply, fit/installation of new racking and/or conversion of existing racking by removing from existing vehicles to another vehicle. Service, maintenance and repair of racking, ensuring racking complies with health & safety regulations and meets any other necessary regulatory compliance.

This lot also covers:

- Racking/conversion consultancy services
- Bespoke conversions
- Roof racks
- Glass racks
- Ply lining
- Electric steps
- Bulk heads

Lot 3 – Telematics

This lot includes the provision, installation and on-going management of GPS navigation, integrated hands-free phone, wireless safety communications, automatic driving assistance systems, fleet reporting tools, vehicle tracking, fleet management and fuel management, ensuring that all equipment complies with current health & safety regulations and meets any other necessary regulatory compliance.

This lot also covers:

- Satellite navigation
- Real-time tracking devices and software
- Park aids/sensors
- Reversing cameras
- Dashboard cameras
- Mobile hands-free kit

Suppliers

Rank	Lot 1 - Vehicle Leasing
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1 Ayvens

2 Kinto

Rank	Lot 2 - Racking and Conversion
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1 Bott

2 Sortimo

3 TGS UK

4 MIS Conversion

5 Venson Automotive Solutions

Rank	Lot 3 – Telematics
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1 UK Telematics

2 Quartix

3 Innovative Safety Solutions

4 RAC Motoring Services

Tender & evaluation process

Vehicle Leasing and Associated Services replaces our previous Vehicle Leasing Framework which is the result of an extensive pre-tender engagement exercise carried out over the last year to ensure that it is aligned as closely as possible with our Members requirements. The first stage of the exercise was to gather information from existing and potential PfH Members around their current demands for vehicle fleet.

From the discussions and information gathered, along with market analysis, it was agreed that the new framework needed to provide a more compact and streamlined offer to PfH members than previous framework. As such the Vehicle Leasing and Associated Services framework comprises of lots for Leasing, Racking and Conversion and Telematics only.

14 suppliers submitted a bid and 13 passed the selection stage.

All lots were evaluated based on a 40:60 quality / price split, and a minimum quality threshold of 20% was set. Finally, as with all frameworks in England and Wales, the documents were advertised in the UK Find a Tender Service (FTS) as an open procedure. The contract notice was issued on 28th May 2021.

Value delivered

- Flexibility of service access over one or more lots on the framework
- On-going lease contract management, servicing and maintenance
- Preferential manufacturer terms via partnership with TPPL & additional dealer discounts from the suppliers awarded onto the framework
- Assistance from procurement and fleet experts to determine the most suitable vehicles from both cost and operational aspect
- End to end contract management and support from a dedicated procurement team
- Ongoing category expertise and supply chain management and support from PFH

How we manage your contract

Our team is on hand to support you throughout the procurement process either acting as an extension of your internal procurement process either acting as an extension of your internal procurement team or as a fully outsourced solution dependent upon your requirements; providing hands on category expertise and support to aid the delivery of an optimal contract environment.

We will manage the tender process with you right through to contract award to ensure you get the most competitive pricing and best service delivery from our suppliers based on your specific needs.

Our bespoke platforms and data rich environment enables us to interrogate contracts to give you to tools to drive value through the life of the agreement, tackle non-compliance, undertake trend analysis and standardise product ranges to improve the bottom line.

How to access the framework



Step 1

Contact PfH to discuss the framework and your requirements



Step 2

Establish whether the framework is suitable for your specific requirements



Step 3

Find out if you are already a Member of PfH. If not, complete a Membership form (visit www.pfh.co.uk) and return as instructed in the form



Step 4

Once a Member, PfH will provide further information on the two procurement options available: direct award and mini-competition

Direct Award

Member provides detailed scope of works to eligible supplier

Supplier issues proposal to Member

If Member is satisfied with proposal, proceed with call-off process

Contract award

Mini-competition

PfH offer template call-off documentation and specification assistance if required

Tender issued to all suppliers

Tender evaluation process - PfH can offer support and assistance where needed

Contract award

Who can use the framework?

This Framework may be used by any contracting authority referred to in the FTS Notice and/or listed below:

- PfH Members
- Registered Social Landlords
- Local Authorities
- Arm's Length Management Organisations
- Police Scotland
- Scottish Fire & Rescue
- Universities & Further Education Establishments
- Registered Charities
- Subsidiaries of the above

Not a Member? Not a problem

Membership is open to all Scottish housing associations and local authorities, regardless of size. Once signed up, Members can access any of our procurement services from frameworks, to consultancy, to data services.

[Click here](#) for more information on how to become a PfH Member.



Procurement for Housing
2 Olympic Way, Woolston
Grange Avenue
Birchwood, Warrington
WA2 0YL

01925 737698
info@pfh.co.uk