

Collaboration: The Mother of Invention

Procurement for Housing Annual Conference & Exhibition 2009

The ICC, Birmingham, **Tuesday 24th November**



9.30am **Coffee, registration and Exhibition viewing: Hall 4**

The Exhibition is an opportunity to meet over 45 suppliers across all of the PfH agreements.

10.30am **Housekeeping and welcome: Hall 8**

Chair: Paul Kennedy, Chief Executive, CEL Group.

10.35am **Opening address: Hall 8**

Michael Gelling, Chair of the Tenants' and Residents' Organisations of England.

10.50am **Keynote address: Hall 8**

Fiona Piercy, Head of National Consultancy at the Homes and Communities Agency.

11.15am **Plenary session 1 - The new regulatory framework: Hall 8**

Overview and implications for procurement.

Ross Fraser, Chief Executive, HouseMark.

11.35am **Plenary session 2 - World class procurement: Hall 8**

Prof. Andrew Cox, Foundation Professor of the MBA and Centre for Business Strategy and Procurement, Birmingham Business School, University of Birmingham.

12.00pm **Lunch and Exhibition viewing: Hall 4**

Meet the PfH suppliers and network with other PfH Members and social housing sector professionals.

1.00pm **Sub-plenary session 1 (Choose from the following sessions):**

Ain't nothin' goin' on but the rent: Executive room 1

A debate on how tenant participation can be encouraged within the procurement process.

Helen Cooper, Head of Procurement, Fusion 21;

Catherine McPhee, Tenant Standards Advisor, Tenant Services Authority.

Chair: Sean Gallagher, Managing Director, GMC.

Good things come in small packages: Hall 8

A look at how you can support local merchants whilst securing the most efficient procurement terms.

Greg Birch, Director of Property Management, Shepherds Bush Housing Group;

Suzanne Millward, Marketing Manager, UNIMER.

Chair: Martin Cawthorn, Group Head of Procurement, Genesis Housing Group.

Knock on wood: Executive room 2

An assessment of how collaborative procurement drives resource efficiency in the timber supply chain.

Roy Mason, National Partnering Director, Grafton Group plc;

Stephen King, Sales Director, SCA Timber Supply.

Chair: Tom Smith, Group Procurement Manager, Catalyst Housing Group.

Waste not, want not: Executive room 7

An in-depth review of the issues surrounding waste management and the implications of supporting legislation.

Phil Felgate, Facilities and Services Manager, Whitefriars Housing Group;

Peter Goodwin, Business Development Manager, Office Depot Environmental Solutions.

Chair: Paula Chakkar, Purchasing Manager, MHS Homes.

Collaboration: The Mother of Invention

Procurement for Housing Annual Conference & Exhibition 2009

The ICC, Birmingham, **Tuesday 24th November**

1.45pm Refreshments and Exhibition viewing: Hall 4

2.15pm Sub-plenary session 2 (Choose from the following sessions):

Ain't nothin' goin' on but the rent: Executive room 1

A debate on how tenant participation can be encouraged within the procurement process.

Helen Cooper, Head of Procurement, Fusion 21;

Catherine McPhee, Tenant Standards Advisor, Tenant Services Authority.

Chair: Sean Gallagher, Managing Director, GMC.

Arresting development: Executive room 2

An analysis of how a recession impacts on the dynamics of new build supply chains and the opportunities this presents to social housing organisations.

Dr Ralph Barker, Senior Lecturer, Glamorgan Business School, University of Glamorgan.

Chair: Martin Cawthorn, Group Head of Procurement, Genesis Housing Group.

Point of no return: Hall 8

A discussion on how your organisation can navigate through the proliferation of sustainable products and justify the whole life costs.

Inger Leach, Performance and Quality Manager, Plus Dane Group;

Ian Stares, Product Group Manager, Renewables, Sustainability and Energy Products,

PTS Plumbing Trade Supplies.

Chair: Alan Ballantine, Group Procurement Manager, Gentoo Group.

3.15pm Closing address: Hall 8

Nick Jankel, BBC TV and radio presenter, expert on creativity change, social innovation and leadership.

3.50pm Close of Conference.

To book or alter your two sub-plenary sessions, please go to the workshop registration desk by Hall 4.